

### Latam Equity Quant

### 1H25: LatAm on the top of the world

**Investment Strategy** 

### Key takeaways

- LatAm outperformed in 1H2025: LatAm +27%, vs EM+13%, SPX +5%. Brazil and Peru reached new all-time highs this week.
- Outflows from local equity funds in Brazil slowed down in 2Q25 vs 1Q25 (R\$1.2bn weekly outflows on avg in 2Q vs -R\$2bn in 1Q)
- MSCI review to be announced Aug 7th. As an early estimate, we think CPLE3 & PSSA3 could be added. More in our watchlist.

### Last week in numbers

**1H25** performance recap: LatAm outperformed in the first half of 2025. USD total returns: Brazil's Ibovespa +31%, Mexico's Mexbol +29%, Chile's IPSA +31%, Colombia's Colcap +32%, Peru's BVL +20%. This compares with EM +14%, SPX +5%, MSCI AWI +9%. Oil and iron ore were down 8% and 6% respectively, while copper rallied (+26%).

The rally continued this week: lbov +4% (reaching new highs of 141k), Mexbol +2% vs EM flat and SPX +1.8% (USD total returns).

Discounts are narrowing... Brazil ex-commodities trading at only 6% discount vs historicals (vs around 20% 2M ago, Exhibit 6).

Outflows from local equity funds in Brazil slowed down in 2Q25 vs 1Q25. In the first quarter of the year, we saw R\$2bn weekly outflows on average, vs R\$1.2bn weekly outflows in 2Q25. Last week we saw only R\$0.9bn outflows, Exhibit 10).

US\$0.5bn outflows from EM this week, but EM Ex- China had US\$2.9bn inflows. YTD, EM Ex-China has -US\$1.2bn (vs +US\$11bn in 2024) (Exhibit 17).

**MSCI review early watchlist**: The next MSCI review will be announced on August 7<sup>th</sup>. effective August 27th. If the revision were to happen today, we estimate that Copel (CPLE3 BZ) and Porto Seguro (PSSA3 BZ) could be added to the Brazil standard index. In the case Stone (STNE US)'s market cap continues to increase, there is a chance it could be added (market cap slightly below threshold). In case Stone is added, Natura (NATU3 BZ) could be removed from the index. See details in Exhibit 22 and Exhibit 23.

**Ibov early preview:** Brazil local exchange (B3) will release its first official Ibov preview on Aug 1st. Changes will depend on trading volumes until the end of August. As an early estimate (using data as of today), we think Cury (CURY3 BZ) could be added, and Petz (PETZ3 BZ) and Sao Martinho (SMTO3 BZ) are the most likely deletions (see details in Exhibit 20 and Exhibit 21).

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**Investment Strategy** Latin America

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### **Exhibit 1: LatAm Earnings Revision**

Earnings Revision Ratio = #Up Revisions / #Down Revisions. LatAm 3-month ERR at 0.9. Sector details in Exhibit 30.

LatAm		
countries	May-25	Jun-25
Argentina	1.1	1.0
Brazil	0.9	0.9
Chile	1.0	1.2
Colombia	0.8	1.0
Mexico	0.7	0.8
Peru	1.0	1.0
LatAm	0.8	0.9

Source: BofA Global Research, Factset, Bloomberg BofA GLOBAL RESEARCH

B3 = Brazil Local Exchange

FMS = Fund Manager Survey

NI = Net income

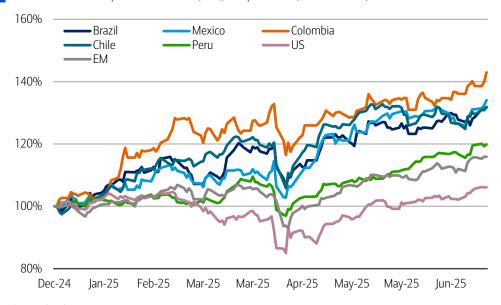
MX = Mexico

BZ = Brazil

EM = Emerging Market

AMLO = Previous administration in Mexico

# **Exhibit 2: YTD LatAm performance (local indices USD total returns)**LatAm markets went up close to 30% YTD (USD), except for Peru (+20% YTD USD).



Source: Bloomberg



### LatAm valuation

#### Exhibit 3: Ibovespa P/E ratio (12m fwd)

Ibov discount is at 23%



\*Historical data since 2010

Source: BofA Global Research, Bloomberg

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#### Exhibit 5: Mexbol P/E ratio, Jul-16 to Jul-25

Trading at 15% discount vs hist\*.



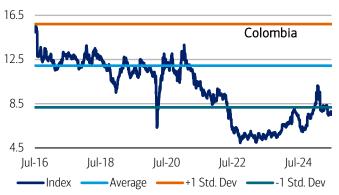
\*Historical data since 2010

Source: BofA Global Research, Bloomberg

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### Exhibit 7: Colcap P/E ratio, Jul-16 to Jul-25

Trading 36% below historical average.



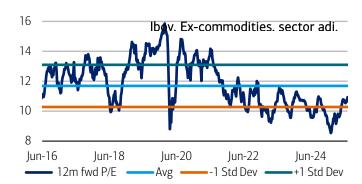
\*Historical data since 2010.

Source: BofA Global Research, Bloomberg

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## Exhibit 4: Ibovespa P/E ratio (12m fwd, sector adjusted ex. commodities)

lbov ex-commodities discount is at 6%



Note: Sector weights were adjusted and kept constant through time. Historical data since 2010.

Source: BofA Global Research, Bloomberg

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### Exhibit 6: IPSA P/E ratio, Jul-16 to Jul-25

Trading at 15% discount vs hist.



\*Historical data since 2010

Source: BofA Global Research, Bloomberg

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### **Exhibit 8: Valuation summary**

Brazil at a 23% discount vs historicals.

Country	Index	Current	Average	Std. Dev	Prem. to Hist	Prem. to EM*
Brazil	lbov	8.2	10.6	2.1	-23%	-33%
BZ Ex-commod.		10.4	11.2	1.3	-6%	-18%
Mexico	Mexbol	12.1	14.2	1.1	-15%	-2%
Chile	lpsa	11.1	13.1	1.3	-15%	-10%
Peru	SPBLPGPT	9.8	13.4	7.3	-27%	-6%
Colombia	Colcap	7.6	11.9	2.2	-36%	-40%
Argentina	Merval	7.7	10.4	4.3	-26%	-37%
EM	MXEF	12.8	11.4	1.1	12%	-

\*Historical data since 2010

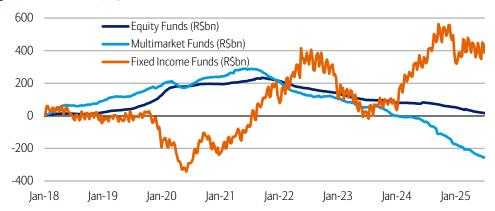
Source: BofA Global Research, Bloomberg

## Flows & Positioning

### **Brazil flows**

## Exhibit 9: Flows into Brazil local fixed income, equity funds and local multimarket (hedge) funds (Accumulated data since Jan/2018)

Outflows from BZ equity funds continue



Source: BofA Global Research, Economatica

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### Exhibit 10: Equity and Multimarket funds weekly flows (R\$mn) (Brazil local funds)

Outflows from BZ equity funds continue

		2-	9-	16-	23-	30-		13-	20-	27-	4-			
Fund type (R\$ mn)	AUM	May	May	May	May	May	6-Jun	Jun	Jun	Jun	Jul*	2025	2024	2023
Free Portfolio	247,084	-271	-866	-1,176	-913	-604	-619	-1,100	-545	-602	-364	-24,912	-13,758	-35,568
Closed-end Funds	106,980	0	-4	20	-50	4	-20	105	12	90	-6	-584	3,098	373
Index Enhanced	24,915	-55	-311	-87	-190	-63	-114	203	-117	-84	-28	-4,602	-7,120	-11,081
Value / Growth	10,968	-112	-34	-16	-33	-150	-26	-36	-81	-121	-76	-1,916	-4,429	-4,634
FMP - FGTS	11,029	-23	-21	-23	-20	-21	-18	-18	-12	-17	-7	-544	-1,339	-1,269
Dividends	11,401	17	-18	-69	-60	-79	-38	-185	-457	7	-30	-1,253	-748	-2,658
Sector	15,857	-62	-10	-9	-6	-4	-22	-8	-18	-11	-4	-597	-878	420
Indexed	10,455	-21	-110	70	-56	40	-53	118	16	-13	-9	-747	-654	-2,045
Small Caps	4,849	-28	-24	-15	-38	-118	-14	26	-23	-19	-55	-762	-957	-453
Single Stocks	8,120	-12	-16	-1	-21	-15	-23	-20	-18	-75	-10	-637	-1,035	-967
Sustainability / Governance	108	0	0	0	4	0	0	0	0	0	0	4	1	0
Foreign Investments	238,590	-116	70	-145	-84	16	-179	206	-270	81	22	-2,362	17,800	21,794
Equity Funds (Total)	690,356	-683	-1,343	-1,452	-1,468	-994	-1,126	-710	-1,513	-765	-566	-38,913	-10,019	-36,088
Equity Funds (Total ex. Foreign Invest.)	333,758	-544	-1,388	-1,304	-1,314	-992	-909	-1,003	-1,243	-918	-575	-35,422	-29,578	-56,986
Free Portfolio	19,039,025	-4,194	1,870	-1,443	-2,635	-3,521	385	-2,123	-3,842	-2,561	475	-44,235	-99,978	-36,493
Foreign Investments	19,012,727	583	263	744	2,298	-3,571	-1,011	-1,327	1,114	653	-619	-13,509	-185,163	-69,450
Macro	133,714	-1,607	-3,500	-928	-966	-1,191	-551	-480	-890	-1,337	-40	-35,833	-74,226	-61,875
Dynamic	32,521	-172	-141	-33	-23	-235	-123	7	-119	-93	-59	-3,215	-8,330	-7,210
Specific Strategy	90,029	179	411	506	327	235	332	187	330	242	198	6,655	12,599	2,110
Long/Short Directional	3,578	-91	-97	-39	-36	-31	16	-57	-5	-12	-14	-1,519	-2,490	-2,555
Balanced / Mixed	8,306	-49	-2,662	-5	-56	-62	-3	-1	-17	-18	1	-3,658	-462	-1,065
Trading	3,232	3	0	-2	-14	-3	5	2	-6	-12	2	-32	-331	-625
Long/Short Neutral	1,820	-13	-13	3	3	-35	10	-22	-19	-10	5	-355	-520	-381
Protected Capital	684	0	4	6	2	0	0	0	0	0	0	5	-206	73
Multimarket Funds (Total)	38,325,636	-5,360	-3,866	-1,192	-1,100	-8,413	-939	-3,814	-3,454	-3,148	-52	-95,694	-359,106	-177,471
Multimarket Funds (Total ex. Foreign Invest.)	19,312,909	-5,943	-4,128	-1,936	-3,398	-4,842	71	-2,487	-4,569	-3,801	568	-82,185	-173,943	-108,022

Source: Economatica \*Preliminary data, up to Wednesday



### Exhibit 11: Fixed Income funds weekly flows (R\$bn) (Brazil local funds)

Brazil local fixed income funds have R\$118bn flows YTD

Fund type	AUM	6-Jun	13-Jun	20-Jun	27-Jun	4-Jul*	YTD
Short Duration Inv. Grade	1,283	-4.8	4.7	-11.9	1.0	1.3	-4.2
Short Duration Sovereign	1,109	0.2	61.0	12.3	-32.0	1.0	114.6
All Duration Credit	677	0.9	6.7	0.6	-3.9	1.3	2.2
All Duration Inv. Grade	843	-5.3	5.1	-3.2	-3.8	0.6	-31.0
All Duration Sovereign	251	-0.8	4.7	-1.1	-1.1	-0.8	-1.1
Simple	396	-4.3	13.2	-6.0	-16.5	0.0	-8.7
Other	626	2.1	5.8	-1.4	3.5	-0.3	-1.2
Fixed Income (Total) Ex. Foreign Invest.	5,158	-12	100	-11	-56	3	64

Source: Economatica

\*Preliminary data, up to Tuesday

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### Foreign flows to B3

#### Exhibit 12: Foreign inflows into B3 picked up (\$11bn in May) - up to Jun 9th.

Foreign flows into Brazilian local exchange (B3) in R\$bn. Accumulated since jan-2023



Source: BofA Global Research, Bloomberg, B3

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### Exhibit 13: Foreign flows to B3 (R\$bn), Jun-24 to Jun-25 – up to Jun 9th.

We see strong inflows from foreigners this year (R\$28bn), mostly into cash equities

Month	Futures	Cash	IPO/follow-on	TOTAL
Jun-24	1	-4	0	-4
Jul-24	5	4	4	13
Aug-24	9	10	0	19
Sep-24	-4	-2	0	-5
Oct-24	1	-3	0	-2
Nov-24	4	-3	0	1
Dec-24	-4	2	0	-3
Jan-25	4	7	0	11
Feb-25	-11	1	0	-10
Mar-25	7	3	0	10
Apr-25	4	0	0	4
May-25	0	11	0	11
Jun-25	-2	2	0	0
12M Cumulative	14	31	4	49
2025 YTD	3	23	0	26
2024	1	-32	5	-26
2023	2	45	13	60

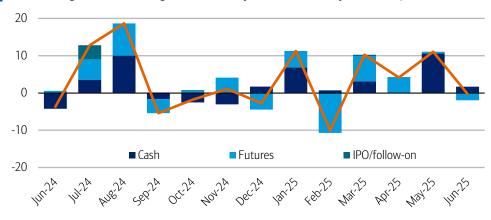
Source: B3, Bloomberg

\*MTD



### Exhibit 14: Foreign flows to B3 (R\$bn), Jun-24 to Jun-25 – up to Jun 9th.

We see strong inflows from foreigners into B3 this year (R\$28bn), mostly into cash equities



Source: B3, Bloomberg

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### **Global flows**

**Exhibit 15: Flows to global funds dedicated to LatAm (Accumulated inflows, US\$bn, since Jan-18)** Global funds dedicated to LatAm have US\$2.9bn inflows YTD.



Source: EPFR.



### Exhibit 16: Weekly flows to LatAm and EM funds (US\$mn)

Global funds dedicated to LatAm have US\$2.9bn inflows YTD.

		%		%		%
		Current	4	Current		Current
Region	Week	Assets	Weeks	Assets	YTD	Assets
LatAm	153	1.4%	185	1.7%	1,292	11.8%
Brazil	110	0.8%	709	5.0%	915	6.4%
Mexico	(7)	-0.1%	(89)	-1.0%	579	6.2%
Andean	(3)	-0.1%	13	0.3%	(16)	-0.4%
LatAmTotal	252	0.6%	750	1.9%	2,891	7.3%
China	(3,393)	-0.2%	(3,048)	-0.1%	9,076	0.4%
EM Ex-China	2,887	0.1%	8,597	0.4%	(1,245)	-0.1%
EM Total	(506)	0.0%	5,549	0.3%	7,831	0.4%

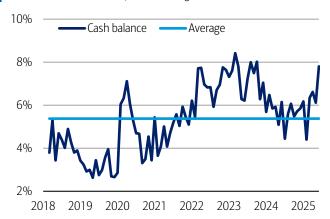
Source: EPFR

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### LatAm positioning

#### **Exhibit 18: Average cash position**

Cash levels rose to 7.8% in Jun-25, the highest level since 2023.



**Source:** LatAm Fund Manager Survey

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## **Exhibit 17: Cumulative flows into EM equity funds (US\$bn), 2018-2025** Global funds dedicated to EM have US\$7.8bn inflows YTD

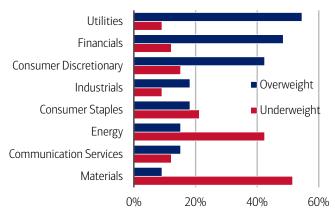


Source: EPFR

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### **Exhibit 19: Which sectors among equities are you most <u>under</u>weight?**Participants are more underweight materials energy consumer staples and

Participants are more <u>under</u>weight materials, energy, consumer staples and discretionary than they are <u>over</u>weight.



Source: LatAm Fund Manager Survey



### Ibov review - early watchlist

Brazil local exchange (B3) will release its first official lbov previews on Aug 1st. As an early estimate, we think Cury (CURY3) could be added, depending on its trading volume until the end of August. Petz (PETZ3) and Sao Martinho (SMTO3) are the most likely deletions (see details in Exhibit 20 and Exhibit 21).

## Exhibit 20: Ibovespa incoming candidates - top highest tradability index (IN) within non-Ibov members.

A stock can only be included if it's IN is within the top 85%. CURY3 currently meets the tradability requirements.

Name	Stock ticker	IN (%)
CURY CONSTRUTORA	CURY3 BZ	83.3%
COMPANHIA PARANA	CPLE3 BZ	85.9%
C&A MODAS LTDA	CEAB3 BZ	86.6%
COPASA MG - ORD	CSMG3 BZ	88.3%
CONST TENDA	TEND3 BZ	88.9%

**Stocks that met IN requirements highlighted in green. Source:** BofA Global Research, Bloomberg

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## Exhibit 21: Ibovespa exiting candidates – Current members with lowest tradability index (IN).

IN for current members needs to fall below 90% for them to be excluded. SMTO3 and PETZ3 currently fail to meet the tradability requirements and could be deleted.

Name	Stock ticker	IN (%)
RAIZEN SA - PN	RAIZ4 BZ	88.6%
PAO ACUCAR	PCAR3 BZ	89.2%
CVC BRASIL OPERA	CVCB3 BZ	89.5%
PET CENTER COMER	PETZ3 BZ	90.6%
SAO MARTINHO	SMTO3 B7	90.9%

Red: stocks that failed to meet IN requirements. **Source:** BofA Global Research, Bloomberg

### MSCI review - early watchlist

The next MSCI review will be announced on August 7<sup>th</sup>, effective August 27<sup>th</sup>. If the revision were to happen today, we estimate that Copel (CPLE3 BZ) and Porto Seguro (PSSA3 BZ) could be added to the Brazil standard index. In the case Stone (STNE US)'s market cap continues to increase, there is a chance it could be added (market cap slightly below threshold). In case Stone is added, Natura (NATU3 BZ) could be removed from the index. See details in Exhibit 22 and Exhibit 23.

## Exhibit 22: Non-members of MSCI LatAm that have mkt cap and FF above or closest to the MSCI requirements as of most recent data.

The upper buffer means that stocks migrating from small cap need to meet at least 1.5x of the market cap threshold to be added. Special rules apply for stocks with FF<15% such as Ecopetrol and Santander.

Ticker	Country	Company mkt cap	% mkt cap threshold	Security FF	% FF threshold
SANB11 BZ	BRAZIL	20,260	565%	2,048	114%
ECOPETL CB	COLOMBIA	18,394	343%	2,207	82%
CPLE3 BZ	BRAZIL	6,620	185%	1,806	101%
PSSA3 BZ	BRAZIL	6,539	182%	1,962	109%
STNE UW	BRAZIL	4,853	135%	3,665	204%
MALLPLAZ CI	CHILE	4,877	128%	1,707	90%
LREN3 BZ	BRAZIL	3,821	107%	3,821	213%
HAPV3 BZ	BRAZIL	3,394	95%	2,206	123%
ANDINAB CI	CHILE	3,499	92%	1,542	81%
INTR UW	BRAZIL	3,262	91%	1,794	100%
PAGS US	BRAZIL	3,177	89%	1,915	107%
HYPE3 BZ	BRAZIL	3,156	88%	1,420	79%
GENTERA* MM	MEXICO	3,359	82%	2,351	115%
GRUPOARG CB	COLOMBIA	4,354	81%	3,502	131%
GCC* MM	MEXICO	3,205	79%	1,602	79%
ASAI3 BZ	BRAZIL	2,790	78%	2,790	156%
SMFT3 BZ	BRAZIL	2,718	76%	1,767	99%
MULT3 BZ	BRAZIL	2,558	71%	1,663	93%
BBAJIOO MM	MEXICO	2,856	70%	1,999	98%
RA MM	MEXICO	2,693	66%	2,019	99%

Source: MSCI, Bloomberg

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## Exhibit 23: Current members of MSCI LatAm that with lowest mkt cap and FF vs their specific requirements as of most recent data.

The lower buffer means that stocks need to fall below 67% of the market cap threshold to be deleted. Natura (NATU3 BZ) currently shows lowest market cap within the index.

Ticker	Country	Company mkt cap	% mkt cap threshold	Security FF	% FF threshold
NATU3 BZ	BRAZIL	2,794	78%	1,816	101%
CMPC CI	CHILE	3.814	100%	1,716	90%
ALFAA MM	MEXICO	4,078	100%	2,651	130%
		,		,	
UGPA3 BZ	BRAZIL	3,585	100%	2,330	130%
ISA CB	COLOMBIA	5,363	100%	2,145	80%
Q* MM	MEXICO	4,080	100%	2,040	100%
PINFRA* MM	MEXICO	4,720	116%	2,127	104%
KLBN11 BZ	BRAZIL	4,204	117%	2,784	155%
ENGI11 BZ	BRAZIL	4,308	120%	2,467	138%
VBBR3 BZ	BRAZIL	4,441	124%	3,997	223%
OMAB MM	MEXICO	5,111	125%	3,731	183%
FUNO11 MM	MEXICO	5,233	128%	3,925	193%
TOTS3 BZ	BRAZIL	4,636	129%	4,172	233%
RADL3 BZ	BRAZIL	4,759	133%	3,570	199%
ENELCHIL CI	CHILE	5,111	134%	2,045	107%
ENEV3 BZ	BRAZIL	4,833	135%	1,933	108%
KIMBERA MM	MEXICO	5,583	137%	2,763	136%
MOTV3 BZ	BRAZIL	5,104	142%	2,552	142%
FIBRAPL MM	MEXICO	6,027	148%	3,918	192%
GRUMAB MM	MEXICO	6,108	150%	2,749	135%

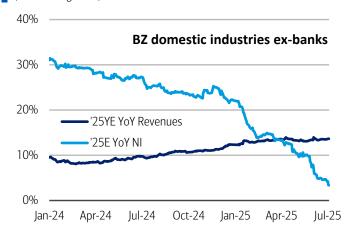
Source: MSCI, Bloomberg



### **Consensus Earnings Revisions for Brazil**

#### Exhibit 24: Brazil domestic industries: downward revisions

NI 2025 expectations are trending downwards, now expected at 3% YoY Brazil domestic industries (ex-banks) revenues vs NI consensus estimates (2025E YoY growth).



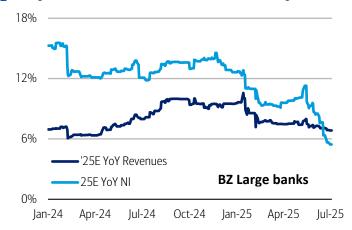
Consensus estimates.

Source: Bloomberg, BofA Global Research

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## Exhibit 25: Brazil Banks: downward revisions, stabilization at the margin NI expectations for 2025 declined to 5%

BZ large banks revenues vs NI consensus estimates (2025 YoY growth).



Consensus estimates.

Source: Bloomberg, BofA Global Research



### **Earnings Revision Ratio (ERR)**

The Earnings Revision Ratio measures the number of revisions for which the consensus EPS estimate has risen versus the number for which it has fallen.

An ERR above 1 means more upwards revisions than downwards revisions. However, historically analysts tend to start overly optimistic and do more downwards revisions down the line. As a result, **the overall historical average of the** 

3-month ERR is close to 0.8

## **Exhibit 27: LatAm Earnings Revision Ratio** LatAm 3-month ERR at 0.9 in Jun-25



Source: BofA Global Research, Factset, Bloomberg

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### **Exhibit 29: Brazil Earnings Revision Ratio**

Brazil 3-month ERR at 0.9 in Jun-25



Source: BofA Global Research, Factset, Bloomberg

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#### Exhibit 26: LatAm 3-month ERR - country details

LatAm 3-month ERR at 0.9 in Jun-25

LatAm countries	12m Avg	Apr-25	May-25	Jun-25	1M Chg in 3M ERR
Argentina	1.3	0.8	1.1	1.0	-0.13
Brazil	0.8	0.7	0.9	0.9	0.03
Chile	1.1	0.8	1.0	1.2	0.28
Colombia	8.0	0.7	0.8	1.0	0.25
Mexico	1.0	0.7	0.7	0.8	0.03
Peru	1.3	0.6	1.0	1.0	0.06
LatAm	0.9	0.7	0.8	0.9	0.05

Source: BofA Global Research, Factset, Bloomberg

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#### Exhibit 28: LatAm 3-month ERR - sector details

Financials showed the highest ERR (1.6)

					1M Chg in
LatAm sectors	12m Avg	Apr-25	May-25	Jun-25	3M ERR
C. Discretionary	1.0	0.8	1.0	1.2	0.25
C. Staples	0.8	0.6	0.6	0.6	-0.02
Energy	0.7	0.6	0.6	0.6	-0.05
Financials	1.6	1.2	1.6	1.6	0.05
Health Care	0.6	0.3	0.5	0.7	0.16
Industrials	0.9	0.6	0.6	0.7	0.04
IT	1.0	0.6	1.0	0.9	-0.14
Materials	8.0	0.8	0.9	1.0	0.04
Real Estate	1.7	1.2	1.9	1.5	-0.38
Communication	0.8	0.5	0.6	0.8	0.20
Utilities	0.9	0.5	0.6	0.7	0.06
LatAm	0.9	0.7	0.8	0.9	0.05

Source: BofA Global Research, Factset, Bloomberg

BofA GLOBAL RESEARCH

#### Exhibit 30: Brazil 3-month ERR - sector details

Real Estate showed highest ERR in Brazil (2.7)

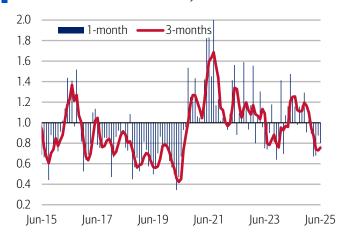
Brazil sectors	12m Avg	Apr-25	May-25	Jun-25	1M Chg in 3M ERR
C. Discretionary	1.0	0.8	1.1	1.3	0.17
C. Staples	0.8	0.7	0.7	0.8	0.04
Energy	0.6	0.6	0.7	0.6	-0.11
Financials	1.4	1.1	1.5	1.4	-0.06
Health Care	0.5	0.3	0.5	0.7	0.16
Industrials	0.7	0.5	0.6	0.5	-0.01
IT	1.0	0.5	0.7	0.5	-0.24
Materials	0.7	0.7	1.0	0.9	-0.01
Real Estate	2.3	0.6	1.7	2.7	0.99
Communication	1.0	0.5	0.7	1.1	0.42
Utilities	0.9	0.6	0.6	0.6	0.00
Brazil	8.0	0.7	0.9	0.9	0.03

Source: BofA Global Research, Factset, Bloomberg



### **Exhibit 31: Mexico Earnings Revision Ratio**

Mexico 3-month close to ERR at 0.8 in Jun-25



Source: BofA Global Research, Factset, Bloomberg

BofA GLOBAL RESEARCH

#### Exhibit 32: Mexico 3-month ERR - sector details

Financials has the highest ERR in Mexico (1.8).

Mexico					1M Chg in
sectors	12m Avg	Apr-25	May-25	Jun-25	3M ERR
C. Discretionary	0.9	0.9	0.8	1.0	0.12
C. Staples	8.0	0.5	0.4	0.3	-0.03
Energy	NA	NA	NA	NA	NA
Financials	1.9	2.0	1.7	1.8	0.13
Health Care	NA	NA	NA	NA	NA
Industrials	1.1	0.6	0.6	0.7	0.09
IT	NA	NA	NA	NA	NA
Materials	1.0	0.9	1.0	1.0	0.05
Real Estate	1.4	1.1	1.0	0.6	-0.45
Communication	0.7	0.5	0.7	0.7	-0.03
Utilities	NA	NA	NA	NA	NA
Mexico	1.0	0.7	0.7	0.8	0.03

Source: BofA Global Research, Factset, Bloomberg

BofA GLOBAL RESEARCH

#### **ERR** methodology

The Earnings Revision Ratio (ERR) is calculated as follows: ERR = #Up Revisions / #Down Revisions, where:

# Up Revisions = All instances when an analyst revises an estimate up. # Down Revisions = All instances when an analyst revises an estimate down.

We look at 1-Month and 3-Month ERRs; the former may anticipate market turns, while the latter is less volatile. Each company may contribute more than once as the total number of analyst revisions are considered. A company covered by several analysts will have a higher weight in the ratio.

The considered universe is composed of all companies within our current LatAm Coverage countries (Argentina, Brazil, Chile, Colombia, Mexico and Peru). A company will be included in the sample if at least one of the following variables is listed as one of said countries: country of risk, country of incorporation, country of registration, country of Headquarters, and country of top revenue. Panama's Copa Holdings is the only exception to the rule and was also added to the sample.



### Stock screens

#### **Exhibit 33: Value screen**

Many commodities and utilities names in this screen

				BofA	P/E	P/E	Net	Performance	Performance
Company	Country	Industry	<b>BBG Ticker</b>	Ticker	2024E	2025E	Debt/EBITDA	(local crncy)	(local crncy)
Pampa energia	AR	Electric Utilities	PAM US	PAM	8.6	1.2	1.0	-6%	-18%
Petrobras PN	BZ	Oils	PETR4 BZ	PTRBF	3.7	4.5	1.4	7%	-11%
Cyrela	BZ	Homebuilders	CYRE3 BZ	XCBMF	5.7	5.1	0.4	2%	54%
Metalurgica Gerdau	BZ	Steels	GOAU4 BZ	MZGPF	6.4	5.2	1.0	5%	-8%
Vale ON	BZ	Non-Ferrous-Mining	VALE3 BZ	VALEF	5.6	5.4	0.9	5%	1%
Petro-Rio	BZ	Oil & Gas Producers	PRIO3 BZ	HRTPF	11.4	6.0	1.9	5%	7%
Liverpool Puerto	MX	Retailing-Broadline/Department Stores	LIVEPOLC MM	ELPQF	6.4	6.1	0.6	10%	4%
Ecopetrol	CO	Oil & Gas Producers	ECOPETL CB	XESSF	6.2	6.1	1.9	2%	8%
Copa	CO	Airlines	CPA US	CPA	6.9	6.2	0.9	3%	28%
Ternium	MX	Steels	TX US	TX	8.4	7.0	-0.7	12%	11%
Direcional	BZ	Homebuilders	DIRR3 BZ	DRCHF	8.8	7.1	0.3	-2%	54%
Gerdau	BZ	Steels	GGBR4 BZ	GGBUF	7.7	7.2	1.0	4%	-7%
Usiminas	BZ	Steels	USIM5 BZ	USSPF	8.0	7.3	0.8	-16%	-17%
CPFL Energia	BZ	Electric Utilities	CPFE3 BZ	XPFGF	10.3	9.0	1.8	0%	31%
Ultrapar	BZ	Oil Refining & Marketing	UGPA3 BZ	XLRUF	11.8	9.2	1.5	9%	13%
Sanepar	BZ	Water Utilities	SAPR11 BZ	XJALF	7.7	9.3	1.4	14%	35%
Cemig	BZ	Electric Utilities	CMIG4 BZ	CEMCF	9.3	9.4	1.2	4%	0%
COPASA	BZ	Water Utilities	CSMG3 BZ	CSAOF	8.1	9.6	1.8	20%	38%
Grupo Cementos Chihuahua	MX	Building Materials	GCC* MM	GCWOF	10.9	9.7	-0.5	2%	3%
Fleury	BZ	Healthcare Technology & Distribution	FLRY3 BZ	XPOXF	11.0	9.7	1.5	-1%	7%
Median								4%	7%

#### Source: BofA Global Research, Bloomberg.

Stocks are selected from our LatAm universe of coverage regardless of the rating. Stocks must have at least 5y of trading. Screen criteria: Mkt Cap>US\$1bn. 2025E and 2026E fwd P/E ratio below MSCI LatAm median P/E. Net Debt/EBITDA <2 (this condition is ignored for Financials). If results exceed 20 companies, those with the lowest 2024E P/E ratio are selected. Fundamental ratings are not part of the screening criteria. This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decision. Fundamental ratings are not part of the screening criteria

BofA GLOBAL RESEARCH

30D

YTD

### Exhibit 34: Growth screen

Retail, industrials and some utilities in this screen.

				BofA	P/E	Div. Yield	30D Performance	YTD Performance
Company	Country	Industry	BBG Ticker	Ticker	2025E	2025E	(local crncy)	(local crncy)
Mercado Libre	BZ	Internet/e-Commerce	MELI US	MELI	36.5	0%	-3%	46%
WEG	BZ	Industrials/Multi-Industry	WEGE3 BZ	WGSEF	22.4	2%	2%	-20%
TOTVS	BZ	Server & Enterprise Software	TOTS3 BZ	XBEGF	22.1	1%	3%	60%
Embraer	BZ	Aerospace	ERJ US	ERJ	21.4	1%	33%	68%
Raia Drogasil	BZ	Drug Store Chains	RADL3 BZ	RAIAF	17.4	2%	7%	-31%
Falabella	CL	Retailing-Broadline/Department Stores	FALAB CI	XDIYF	16.1	1%	10%	41%
Eneva	BZ	Electric Utilities	ENEV3 BZ	XZUMF	15.1	1%	-1%	32%
Chedraui	MX	Supermarkets/Food Retailers	CHDRAUIB MM	GCHEF	14.8	1%	3%	20%
Bimbo	MX	Bakers	BIMBOA MM	GRBMF	14.4	2%	-1%	-3%
Alsea	MX	Restaurants	ALSEA* MM	ALSSF	13.6	1%	3%	19%
Cencosud	CL	Retailing-Broadline/General Merchandisers	CENCOSUD CI	XCSCF	13.4	1%	-1%	45%
PARAUCO	CL	Real Estate/Property	PARAUCO CI	XNNJF	13.1	2%	-1%	25%
SABESP	BZ	Electric Utilities	SBSP3 BZ	CSBJF	12.3	2%	2%	33%
Motiva	BZ	Toll Road Operators	MOTV3 BZ	CDCRF	12.3	2%	2%	35%
Magazine Luiza	BZ	Retailing-Hardlines	MGLU3 BZ	MGZZF	12.1	1%	-10%	42%
Rumo Logistica	BZ	Rail Transport/Railroads	RAIL3 BZ	RUMOF	12.0	2%	-4%	5%
Assaí Atacadista	BZ	Supermarkets/Food Retailers	ASAI3 BZ	XFCXF	11.9	1%	-12%	85%
Equatorial	BZ	Electric Utilities	EQTL3 BZ	XKERF	11.9	2%	-2%	32%
Natura	BZ	Cosmetics/Personal Care	NATU3 BZ	XZVAF	11.1	3%	0%	-15%
Median							0%	32%

Source: BofA Global Research, Bloomberg

Stocks are selected from our LatAm universe of coverage regardless of the rating. Stocks must have at least 5y of trading. Screen criteria: Mkt Cap>US\$1bn. 2025E and 2026E fwd P/E ratio above MSCI LatAm median P/E. Dividend yield (2025E) below MSCI LatAm dividend yield. If results exceed 20 companies, those with the highest 2024E P/E ratio are selected. Fundamental ratings are not part of the screening criteria. This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decision.



**Exhibit 35: High dividend screen**Many commodities and banks names in this screen.

Company	Country	Industry	BBG Ticker	BofA Ticker	Div. Yield 2025E	30D Performance (local crncy)	YTD Performance (local crncy)
Petrobras PN	BZ	Oils	PETR4 BZ	PTRBF	14.0	7%	-11%
Asur	MX	Airports	ASURB MM	ASRMF	13.5	-5%	11%
Bradespar	BZ	Non-Ferrous-Mining	BRAP4 BZ	BRDQF	12.6	5%	0%
Marfrig	BZ	Food Processors	MRFG3 BZ	MRRTF	11.2	-12%	30%
Ecopetrol	CO	Oil & Gas Producers	ECOPETL CB	XESSF	11.1	2%	8%
BB Seguridade	BZ	Insurance - Multi-line	BBSE3 BZ	XBDPF	11.0	0%	1%
Direcional	BZ	Homebuilders	DIRR3 BZ	DRCHF	10.6	-2%	54%
Grupo Cementos Chihuahua	MX	Building Materials	GCC* MM	GCWOF	10.0	2%	3%
Cemex	MX	Building Materials	CX US	CX	9.9	6%	30%
Isa Cteep	BZ	Electric Utilities	ISAE4 BZ	XHBYF	8.3	0%	1%
Ternium	MX	Steels	TX US	TX	8.2	12%	11%
Grupo Cibest	CO	Banks-Multinational/Universal	CIBEST CB	XGCUF	8.2	3%	37%
Fibra MTY	MX	REITs	FMTY14 MM	FMTYF	8.1	-1%	24%
TAESA	BZ	Electric Utilities	TAEE11 BZ	XTAEF	8.0	-1%	6%
Vivo	BZ	Telecom Equipment-Wireless/Cellular	VIVT3 BZ	XCPTF	7.8	9%	37%
Vale ON	BZ	Non-Ferrous-Mining	VALE3 BZ	VALEF	7.7	5%	1%
Danhos	MX	REITs	DANHOS13 MM	GRFFF	7.7	-7%	21%
Fibra MQ	MX	REITs	FIBRAMQ MM	DBMBF	7.6	-2%	3%
Bradesco	BZ	Banks-Retail	BBDC4 BZ	BRDPF	7.6	2%	45%
Median						1%	11%

Source: BofA Global Research, Bloomberg

Stocks are selected from our LatAm universe of coverage regardless of the rating. Stocks must have at least 5y of trading. Screen criteria: Mkt Cap>US\$1bn. Dividend yield (2025E) above MSCI LatAm dividend yield. If results exceed 20 companies, those with the highest dividend yield are selected. Fundamental ratings are not part of the screening criteria. This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decision.

BofA GLOBAL RESEARCH

YTD

30D

#### **Exhibit 36: Defensive screen**

Many food&beverages names in this screen.

				BofA		Net	Performance	Performance
Company	Country	Industry	BBG Ticker	Ticker	Beta	Debt/EBITDA	(local crncy)	(local crncy)
Vivo	BZ	Telecom Equipment-Wireless/Cellular	VIVT3 BZ	XCPTF	0.3	0.5	9%	37%
Gruma	MX	Food Producers	GRUMAB MM	GPAGF	0.4	1.3	-7%	-1%
Raia Drogasil	BZ	Drug Store Chains	RADL3 BZ	RAIAF	0.5	1.7	7%	-31%
Arca	MX	Soft Drinks	AC* MM	<b>EMBVF</b>	0.5	0.4	-7%	13%
Odontoprev	BZ	Healthcare Technology & Distribution	ODPV3 BZ	ODPVF	0.5	-1.3	5%	7%
TIM	BZ	Telecom Services-Wireless/Cellular	TIMS3 BZ	XZUAF	0.5	0.8	14%	55%
Megacable	MX	Telecom Services-Wireless/Cellular	MEGACPO MM	MHSDF	0.6	1.4	9%	63%
CCU	CL	Brewers	CCU CI	XLUDF	0.6	1.6	-2%	10%
Kimberly Clark	MX	Cosmetics/Personal Care	KIMBERA MM	KCDMF	0.6	0.8	3%	20%
BB Seguridade	BZ	Insurance - Multi-line	BBSE3 BZ	XBDPF	0.6	NA	0%	1%
Coca-Cola FEMSA	MX	Soft Drinks	KOFUBL MM	COCSF	0.6	0.9	-3%	13%
Pampa energia	AR	Electric Utilities	PAM US	PAM	0.6	1.0	-6%	-18%
Grupo BMV	MX	Other Financials	<b>BOLSAA MM</b>	BOMXF	0.6	NA	4%	33%
Coca-Cola Andina	CL	Soft Drinks	ANDINAB CI	AKOBF	0.7	1.6	-3%	28%
Porto Seguro	BZ	Insurance - Multi-line	PSSA3 BZ	PSGUF	0.7	NA	7%	54%
AmBev	BZ	Brewers	ABEV3 BZ	AVBPF	0.7	-0.6	-3%	16%
CPFL Energia	BZ	Electric Utilities	CPFE3 BZ	XPFGF	0.7	1.8	0%	31%
Edenor	AR	Electric Utilities	EDN US	EDN	0.7	0.2	-19%	-39%
Median							0%	15%

Source: BofA Global Research, Bloomberg

Stocks are selected from our LatAm universe of coverage regardless of the rating. Stocks must have at least 5y of trading. Screen criteria: Mkt Cap>US\$1bn. Net Debt/EBITDA <2 (this condition is ignored for Financials). Beta relative to the local index <0.7. If results exceed 20 companies, those with the lowest beta are selected. Fundamental ratings are not part of the screening criteria.

This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decision.



### Exhibit 37: High Beta screen

Many banks in this screen.

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C	Countries	landerature.	BBG Ticker	BBG Ticker	BofA Ticker	Data	Net Debt/EBITDA	Performance	Performance
Company	Country	Industry				Beta	·	(local crncy)	(local crncy)
Cemex	MX	Building Materials	CX US Equity	CX US	CX	2.0	2.8	6%	30%
Banco inter	BZ	Banks-Retail	INTR US Equity	INTR US	INTR	1.9	NA	2%	68%
Cogna	BZ	Education & Training Services	COGN3 BZ Equity	COGN3 BZ	KROTF	1.7	2.4	-4%	164%
Banco Pan	BZ	Banks-Retail	BPAN4 BZ Equity	BPAN4 BZ	XQSFF	1.6	NA	-17%	23%
BTG Pactual	BZ	Banks-Retail	BPAC11 BZ Equity	BPAC11 BZ	XNXCF	1.6	NA	5%	56%
Televisa	MX	Cable TV	TLEVICPO MM Equity	TLEVICPO MM	GRPFF	1.5	3.3	14%	27%
CSN	BZ	Steels	CSNA3 BZ Equity	CSNA3 BZ	SIDHF	1.5	4.1	-2%	-7%
Magazine Luiza	BZ	Retailing-Hardlines	MGLU3 BZ Equity	MGLU3 BZ	MGZZF	1.5	2.2	-10%	42%
Grupo Cibest	CO	Banks-Multinational/Universal	CIBEST CB Equity	CIBEST CB	XGCUF	1.4	NA	3%	37%
Banorte	MX	Banks-Retail	GFNORTEO MM Equity	GFNORTEO MM	GBOOF	1.4	NA	2%	31%
Regional	MX	Banks-Retail	RA MM Equity	RA MM	RGNLF	1.3	NA	2%	38%
Credicorp	PE	Banks-Retail	BAP US Equity	BAP US	BAP	1.3	NA	5%	26%
Localiza	BZ	Car Rental	RENT3 BZ Equity	RENT3 BZ	LZRFF	1.3	3.2	-9%	22%
Allos	BZ	Real Estate/Property	ALOS3 BZ Equity	ALOS3 BZ	XADSF	1.3	3.2	2%	25%
Alsea	MX	Restaurants	ALSEA* MM Equity	ALSEA* MM	ALSSF	1.3	2.8	3%	19%
Braskem	BZ	Chemicals-Major	BRKM5 BZ Equity	BRKM5 BZ	BAKAF	1.3	14.0	-10%	-19%
Banco do Brasil	BZ	Banks-Retail	BBAS3 BZ Equity	BBAS3 BZ	XBBAF	1.3	NA	-3%	-8%
Gentera	MX	Banks-Retail	GENTERA* MM Equity	GENTERA* MM	CMPRF	1.3	NA	8%	79%
PARAUCO	CL	Real Estate/Property	PARAUCO CI Equity	PARAUCO CI	XNNJF	1.2	4.5	-1%	25%
GFInbursa	MX	Banks-Retail	GFINBURO MM Equity	GFINBURO MM	GPFOF	1.2	NA	4%	19%
Median			, ,					2%	27%

Source: BofA Global Research, Bloomberg

Stocks are selected from our LatAm universe of coverage regardless of the rating. Stocks must have at least 5y of trading. Screen criteria: Mkt Cap>US\$1bn. Net Debt/EBITDA > 2 (this condition is ignored for Financials). Beta relative to the local index > 1.1. If results exceed 20 companies, those with the highest beta are selected. Fundamental ratings are not part of the screening criteria.

This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decision. Fundamental ratings are shown only for information and are not part of the screening criteria

BofA GLOBAL RESEARCH

30D

**YTD** 

### Exhibit 38: List of stocks within our coverage most discounted to historicals

Mixed sectors in this screen

Company	Country	Industry	BBG Ticker	BofA Ticker	Discount to hist.	Current Valuation	10-Year Avg. Valuation	Net Debt/EBITDA	30D Performance (local crncy)	YTD Performance (local crncy)
Cogna	BZ	Education & Training Services	COGN3 BZ	KROTF	-94%	7.9	133.9	2.4	-4%	164%
Televisa	MX	Cable TV	TLEVICPO MM	GRPFF	-84%	1.4	8.7	3.3	14%	27%
Magazine Luiza	BZ	Retailing-Hardlines	MGLU3 BZ	MGZZF	-71%	0.3	1.1	2.2	-10%	42%
Azzas	BZ	Footwear	AZZA3 BZ	XARZF	-62%	0.8	2.2	2.2	-8%	39%
Vesta	MX	Real Estate/Property	VESTA* MM	VESTF	-60%	6.4	16.1	3.8	-7%	-3%
Localiza	BZ	Car Rental	RENT3 BZ	LZRFF	-54%	9.2	20.2	3.2	-9%	22%
Cemex	MX	Building Materials	CX US	CX	-48%	5.9	11.4	2.8	6%	30%
Multiplan	BZ	Real Estate/Property	MULT3 BZ	XMULF	-44%	12.7	22.6	2.9	1%	29%
Arcos Dorados	BZ	Restaurants	ARCO US	ARCO	-40%	4.4	7.4	3.6	7%	9%
AMX	MX	Telecom Services-Wireless/Cellular	AMXB MM	<b>AMXOF</b>	-38%	3.4	5.6	2.2	3%	15%
BB Seguridade	BZ	Insurance - Multi-line	BBSE3 BZ	XBDPF	-38%	7.8	12.4	NA	0%	1%
GFInbursa	MX	Banks-Retail	GFINBURO MM	<b>GPFOF</b>	-37%	8.1	12.9	NA	4%	19%
Bradesco	BZ	Banks-Retail	BBDC4 BZ	BRDPF	-36%	1.0	1.6	NA	2%	45%
Hypera Pharma	BZ	Pharmaceuticals	HYPE3 BZ	XHPYF	-36%	7.6	11.9	5.7	8%	53%
Danhos	MX	REITs	DANHOS13 MM	GRFFF	-35%	8.8	13.6	2.0	-7%	21%
SLC Agricola	BZ	Food-Commodities	SLCE3 BZ	SLCJF	-34%	5.0	7.6	3.0	-4%	4%
Ero Copper Corp	BZ	Non-Ferrous-Mining	ERO US	ERO	-34%	4.1	6.2	2.5	16%	27%
COPEC	CL	Paper Products	COPEC CI	PZDCF	-33%	6.0	8.9	3.1	0%	6%
Fibra MQ	MX	REITs	FIBRAMQ MM	DBMBF	-33%	6.7	10.0	5.6	-2%	3%
Median									0%	25%

**Source:** BofA Global Research, Bloomberg

Stocks are selected from our LatAm universe of coverage regardless of the rating. Stocks must have at least 5y of trading. Screen criteria: Mkt Cap>US\$1bn. Net Debt/EBITDA <2 (this condition is ignored for Financials). Valuation ratio < 10y hist avg (or longest available). Valuation ratios are chosen according to a company's sector: for Materials, Energy, Airlines and C. Staples EV/EBITDA is used; for Retail EV/Sales is used; for Financials Price/Book Value is used. For remaining sectors Price/Earnings is used. If results exceed 20 companies, those with the greatest discounts to historicals are selected.

This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decision. Fundamental ratings are shown only for information and are not part of the screening criteria



#### Stock screens methodology

Our monthly screens are a quantitative approach for monitoring performance across several investment strategies. The screens are generated through a quantitative process, using consensus projections and historical data. There are two main steps to the selection process: filtering and ranking. For each screening process, filter criteria is applied first, then resulting assets are ranked according to the core variable for each strategy. Each month, we select and rank the 20 stocks that best fit the screen criteria. The stocks are selected from our universe of coverage in LatAm regardless of the rating but must have a market cap above US\$1bn.

There are 5 different screens: Growth, Value, Dividends, Defensive and High Beta. Our Growth screen looks for companies with high projected growth that reinvests free cash flow. Our Value screen looks for companies with low or moderate leverage that are trading at a discounted valuation. The Dividends screen looks for companies with high dividend yields, supported by low moderate leverage. Defensive screen looks for assets with solid performance and lowest volatility while High beta screen looks for market-dependent assets with high leverage and volatility. We also provide a list of stocks within our coverage that are most discounted to historicals.





### **Disclosures**

### **Important Disclosures**

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# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R1</sup>

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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